

■ WESTERN BUSINESS LEADERS

On the Money With Secured Financial Solutions LLC

*'Opportunistic in Good Times and Defensive in Bad Times
Describes Our Investment Philosophy'*

Are you looking for a second opinion on your investment portfolio? Do you want to know of a different way to invest? If so, please consider Secured Financial Solutions, LLC (SFS).

"Our goal is to provide predictable income and to help clients hedge against inflation, spend with confidence, take control of their money and help be protected against market losses," says Anil Vazirani (LUTCF), president and CEO.

Based in Scottsdale, Arizona, SFS is an independent, full-service money management firm that specializes in market-neutral investments and tax-efficient

An Educated Consumer Is a Smart Investor

If the name Anil Vazirani sounds familiar, that's because you've probably heard him on the radio or seen his infomercials on CNBC. His long-running radio program, "On the Money," airs every Thursday at 9 a.m. on AM 1510 and FM 99.3 in ARIZONA.

Or perhaps you've heard about, or even attended, one of the popular "On the Money" workshops he and partner Rick Redaelli hold throughout Arizona.

In addition, IRA and estate planning attorney Phil Kavesh, creator of the IRAInheritance Trust® and a respected technical innovator in the area of multigenerational wealth transfer; economist Ben Stein; financial forecaster and technical analyst Harry Dent Jr.; and Mary L. Schapiro, the first woman to serve as chairperson of the Securities and Exchange Commission and widely regarded as one of the most powerful regulators and reformers in U.S. history, have all been featured compensated speakers at SFS Education Events for consumers and clients.



Anil Vazirani (LUTCF) and Rick Redaelli (LUTCF) have both been members of the Million Dollar Round Table's Top of the Table, the top 1 percent of the world's leading financial services professionals, for eight consecutive years. In addition, both have been featured on the cover of Senior Market Advisor magazine, Vazirani in 2004 as that year's Hall of Fame inductee and Redaelli in 2005 as a cover story.

and tax-deferred growth strategies for individuals and couples looking to make the most of their retirement dollars. SFS provides service to consumers and clients all over the U.S.A. "Through

"The definition of insanity is to do the same thing again and again expecting a different result. If your advisor was not able to protect you from the losses of 2008, then how is he going to protect you from a potential future bear market loss?"

– Anil Vazirani



our registered investment advisory firm, Horter Investment Management, we have access to what we feel are some of the best fee-based active money managers who are defensive in bad times and opportunistic in good times," Vazirani says.

He encourages anyone with a HIGH-RISK, HIGH-FEE VARIABLE ANNUITY or any OTHER TYPE OF ANNUITY to consider scheduling a strategy session with SFS to "learn about the concept of the PRINCIPAL-PROTECTED, LOW-COST, NEW-GENERATION ANNUITY and how those benefits will enhance your current or future retirement planning."

'As Seen in Forbes'

- "Arizona Best in Business" – 2009, 2010, 2011
- "Arizona Business Leaders" – 2013
- Goldline Research Leading Providers "Wealth Managers of the United States" – 2010

Vazirani and his partner, Rick Redaelli (LUTCF), are fiduciaries and place clients' interests ahead of all other considerations. "This is one of the highest obligations in the financial service industry," Redaelli says. "The client's goals, objectives, needs and wants are our top priority.

"We basically don't talk about products at strategy sessions with our clients. Instead, the focus is to learn what the client is looking to accomplish and to understand where they are and where they're looking to go. Then it's our job to get them there – to help them RETIRE AND STAY RETIRED – SAFE, SMART AND SECURE."

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